INCE Connecting Critical Communications

Conference: March 25 - 28, 2024 Exhibits: March 27 - 28, 2024 Orange County Convention Center, Orlando, Florida



in f У 🔘

Table of Contents

Welcome to IWCE
The IWCE Experience
Meet the Advisory Board
IWCE Conference: Tracks and Topics
IWCE Conference: Call for Topics and Speaker Proposals
Passes
IWCE 2023 Key Attendees Included
Organization Types
Exhibitors
Marketing Campaign
Sponsorship Opportunities
Expo Content
IWCE 2024 Floorplan
Venue
Travel & Hotel
Testimonials
Urgent Communications, American City & County and Omdia
IWCE 365
Contact Us



Welcome to IWCE



IWCE (International Wireless Communications Expo) returns for the 48th year, this time in Orlando, Florida, at the Orange County Convention Center. Four days of content and networking, with two days of exhibits to explore, creates a unique event that brings together professionals working in mission-critical and business-critical communications from across multiple verticals and geographies.

Since 1977, IWCE has embedded itself within the critical communications and wireless technology industries, creating a strong community around the event that has grown and evolved alongside the companies we partner with and the technologies we cover.

First Responder Communications, 911 & Alerts, Incident Management, Utilities, Transportation, In-Building Wireless, State & Local Government, Federal Government are the core tracks of IWCE 2024. Topics such as Cybersecurity, Interoperability, LMR, AI, IoT, Cloud, Private Networks, Satellite, Regulations and more run across our core tracks, presenting a diverse agenda that can be easily tailored to individual needs. Our Advisory Board ensures that the IWCE event experience and agenda is curated for the industry, by the industry. Our partners and community connections provide vital ideas, insights and suggestions that feed our agenda development, ensuring we produce sessions that are relevant, strategic, and practical, helping attendees to solve real challenges. Together we help the IWCE community think innovatively, while putting safety and security first.

We look forward to seeing you at the show in March 2024.



Erin LeMoine Director, Events, Government Portfolio, Informa Tech



Caroline Hicks Senior Director, Government Portfolio Informa Tech

VISIT OUR WEBSITE

REGISTER YOUR INTEREST TODAY

The IWCE Experience

Connecting Critical Communications

CONNECTING CRITICAL COMMUNICATIONS

PSAP OF THE FUTURE

DRINKS, BITES & INSIGHTS

NETWORKING RECEPTION

Experience the future of Next Generation 911 with our self-guided, interactive PSAP-of-the-Future journey, available to all attendees on the Expo show floor during our Exhibit Davs.

Taking place in the late afternoon of Tuesday March 26, our Drinks, Bites & Insights session is open to ALL pass types. Join us to network over a drink and hear some expert insights from our panel of speakers. **topic TBD

Face to face networking, with old friends and new acquaintances, is one of the highest value aspects of IWCE. Our Networking Reception in the late afternoon of Wednesday March 27 is the ideal, informal place to expand your network and create new opportunities!

SHOW FLOOR CONTENT

Expo Content & Features:

- Mobile Response Showcase
- Convergence & Collaboration Theater
- Emerging Tech & Innovation Theater
 - New Exhibitor Zone
 - ► PSAP-of-the-Future
 - Networking Bar & Lounge

EXHIBITOR DISPLAYS

All pass holders have access to our show floor over our two exhibit days, filled with exhibitions from leading companies in the critical communications and wireless technology space. Take a stroll through the hall and investigate the latest products and services, while making new connections.

ETA TRAINING

IWCE is proud to partner with ETA International to offer unparalleled access to certification and training in specific technology areas. Technical training courses and certification are available at IWCE, enabling you to get even more value out of your time on-site!









Meet the Advisory Board



The content at IWCE is informed by the industry, for the industry. The agenda curation process is overseen by our advisors, who are industry stalwarts and trailblazers, bringing experiences, perspectives and insights that help to make IWCE a truly unique event.



Dan Munsey Fire Chief San Bernardino County Fire



Margo Deckard Chief Operating Officer Lynk Global



John Grabowski Director, Marketing & Communications JVCKENWOOD USA



Ken Rehbehn Principal Analyst CritCom Insights



Chris Baker Senior Public Safety Advisor First Responder Network Authority



Robert LeGrande Founder The Digital Decision

•••••



Alyssa Carusso Marketing Program Manager, Events & Customer Programs Verizon Frontline



Jon Paul Beauchamp Senior Manager ICOM America Inc.



John Foley Managing Director Safer Buildings Coalition



Eric Toejnes National Market Manager, Wireless Solutions Graybar

Meet the Advisory Board



Joe Hanna President Directions



Ken Bradley Associate Chief for Public Engagement Cybersecurity and Infrastructure Security Agency (CISA)



Mark Jordan Senior Sales Manager, Land Mobile ICOM America Inc.



Andy Maxymillian Consultant Blue Wing Services



IWCE

Connecting Critical Communications

Alan Tilles Counsel Law Offices of Alan Tilles



Bryan Allen President ETA International

.



Jim Shulkin Vice President of Marketing Zetron



Susan Ronning Principal Engineer Adcomm



Walt Magnussen Director Texas A&M University IETC



Gert Jan Wolf Founder The Critical Communications Review & Community

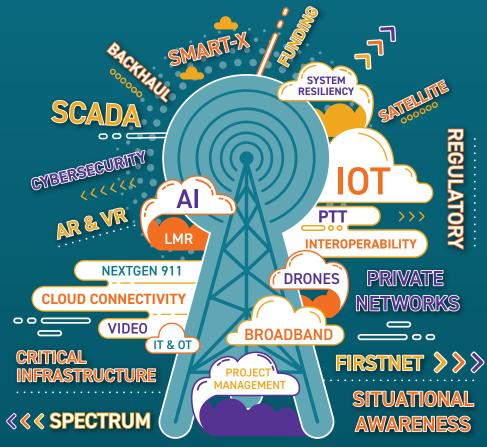
FOR SPEAKING INQUIRIES AND OPPORTUNITIES, PLEASE CONTACT: ERIN LEMOINE, DIRECTOR, EVENTS | ERIN.LEMOINE@INFORMA.COM

IWCE Conference: Tracks and Topics





Topic tags enable a personalized agenda experience for every attendee. Topics include:



GET ALERTED WHEN REGISTRATION OPENS

IWCE Conference: Call For Topics and Speaker Proposals

Deadline to submit your proposal: Friday, September 8, 2023

Do you want to speak at IWCE 2024?

Do you have an idea for a session topic aligned with the designated tracks and topics?

If so, we want to hear from you!

There are **three ways** to submit your interest in participating in the 4-day conference program:

- **1. 30-MINUTE POWER SESSION:** Case Study or topic on a new concept/technology.
 1 2 speakers.
- 1. 60-MINUTE PANEL SESSION: Topic for a panel discussion with 4 5 speakers.
- 1. INDIVIDUAL SPEAKER: Tell us about your area of expertise and we will consider you for a seat on an IWCE curated panel.

Your proposals are an essential step in building the IWCE conference program.

Your recommendation for the topics that we cover at IWCE greatly enhance our ability to identify the most important critical-communications topics, technologies, and perspectives for a robust and well-rounded 4-day critical communications technology conference.

We look forward to hearing from you!

SUBMIT HERE





Passes



ALUMNI PASS LIMITED AVAILABILITY – BOOK EARLY!	GOV PASS *QUALIFICATION REQUIRED	ALL ACCESS PASS	
Did you attend IWCE 2023? Are you keen to plan early and get the best price for your 2024 attendance?	If you work for a government organization, this is the pass for you.	This pass gets you the full IWCE experience - access to every- thing IWCE has to offer.	
Take advantage of our exclusive early-access pass for those who attended IWCE 2023. Choose from an ALL ACCESS or STANDARD pass and book before 8 th October 2023 to secure an Alumni ticket for IWCE 2024.	Choose from All Access, Standard, Quick Pass and Expo Pass, and receive a special rate. *Qualification requires an email address ending in one of the following: .gov .edu .us .org .mil	 Valid March 25-28 2024. Includes: Four-day technical conference program – Panel discussions, Workshops, Power sessions, Networking Complimentary lunch ticket for each day Recharge Lounge meeting area with beverages & snacks for conference attendees only All audio conference session recordings – a \$259 value (Available through June 2024) 	
REGISTRATION OPENS REGISTER HER	 Video recording of General Sessions with Keynote speakers (Available through June 2024) Full access to exhibit hall (Wednesday-Thursday) General sessions with Keynote speakers Networking reception (Wednesday) Special Events including drinks, bites & insights on March 26 		
STANDARD PASS	OUICK PASS	EXPO PASS	

Can't get out of the office for the full four days?

The Standard Pass gives you access on our exhibition days, including two days of conference programming and access to the exhibit hall and networking.

Valid March 27-28 2024, and for drinks, bites & insights on March 26

Includes:

- Two-day technical conference program Panel discussions, Workshops, Power sessions, Networking
- Complimentary lunch ticket for Wednesday and Thursday
- Recharge Lounge meeting area with beverages & snacks for conference attendees only
- Wednesday-Thursday audio conference session recordings (Available through June 2024)
- · Two-day access to exhibit hall
- · General sessions with Keynote speakers
- Video recording of General Sessions with Keynote speakers (Available through June 2024)
- Networking reception (Wednesday)
- Special Events including drinks, bites & insights on March 26

Select any day, Monday - Thursday, and make the most of all IWCE has to offer on that specific day!

Valid on 1 chosen day between March 25-28, 2024

Includes:

- One-day access to technical conference (Monday, Tuesday, Wednesday or Thursday)
- Complimentary lunch ticket for selected day
- Recharge Lounge meeting area with beverages & snacks for conference attendees only
- One-day access to exhibit hall (Wednesday, Thursday only)
- · General sessions with Keynote speakers (Wednesday, Thursday only)
- Networking reception (Wednesday only)
- Audio & video session recordings for selected day (Available through June 2024)
- Special Events

Valid March 27-28 2024, and for drinks, bites & insights on March 26.

Includes:

- Two-day access to exhibit floor (Wednesday & Thursday)
- General Session with Keynote speakers (Wednesday & Thursday)
- Networking Reception (Wednesday)
- All content programming in the Exhibit Hall
- · Video recordings of General sessions with Keynote speakers (Available through June 2024)
- Special Events including drinks, bites & insights on March 26

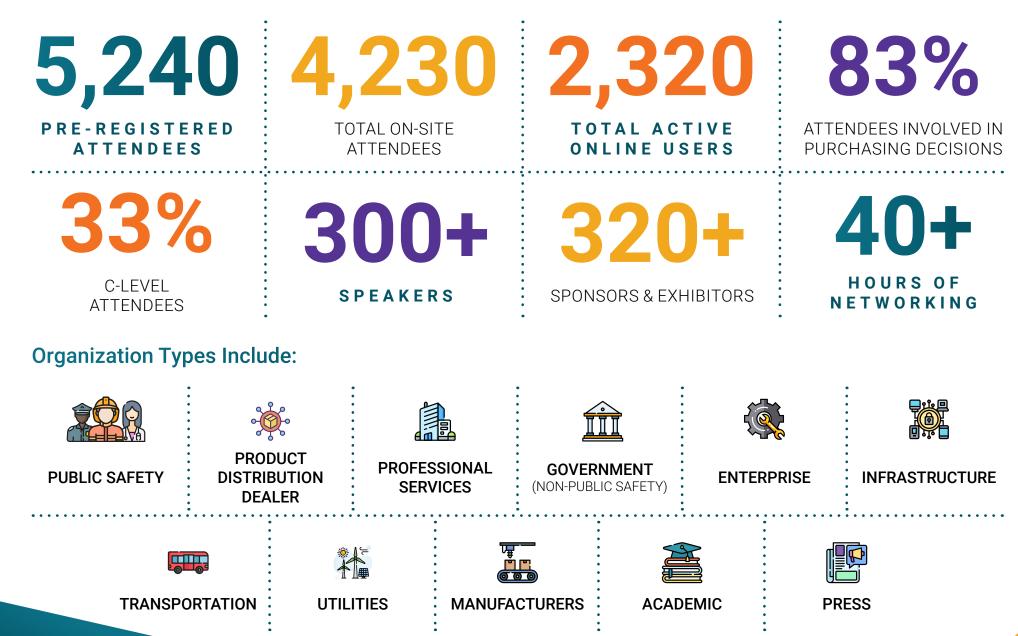
ON-SITE CONFERENCE DATES

EXPO HALL DATES

Learn More and Register for updates at www.iwceexpo.com

IWCE 2023 Key Attendees Included:





IWCE Connecting Critical Communications

Organization Types

PUBLIC SAFETY

Example job titles include:

911 Director | 911 Technology Chief | Bureau Director | Captain | Chief Information Officer | Chief of Air Operations | Chief of Police | Fire | Commander | Communications Engineer | Deputy Division Chief | Emergency Communications Radio Technician | IT Specialist | Officer | Radio Engineer | Radio Systems Technician | RF Systems | Systems Architect | Wireless Network Engineer

Example Companies include:

City and County Police Departments | Departments of Public Safety | Dispatch Services | Wildfire Services | Sheriff's Offices| County Fire Departments | Emergency Service Departments | Rangers | Fire Districts | Government Departments | Emergency Communication Branches | Dispatch Authorities | Fire and Medical | Federal Emergency Management Agency City & Counties | International Airports | City & County Communications Departments | Departments of Safety and Homeland Security | Department of Innovation and Technology | FirstNet Authority | Interagency Communications Interoperability System Authority | Bureaus of Investigation | Highway Patrol | National Park Service | Departments of Resource Enforcement | Port Authorities | Supreme Court of the United States Police Department | U.S. Customs and Border Protection | U.S. DHS Cybersecurity and Infrastructure Security Agency | U.S. Environmental Protection Agency | U.S. Marshals Service | United States Secret Service | United States Capitol Police | U.S. Coast Guard | U.S. Department of the Air Force | U.S. Department of the Interior

PRODUCT DISTRIBUTOR DEALER

Example job titles include:

Chief Executive Officer | Chief Financial Officer | Chief Operating Officer | Chief Technology Officer | Director of Business Development | Director | Enterprise Sales | Director of Engineering | Director of Major Accounts | Director of Sales & Marketing | Director of Wireless Business | Director | Federal Solutions | General Manager | Managing Director | President | R&D | Sales Manager | VP Sales | Operations | Business Development | VP Wireless

Example Companies include:

AAA Fire Safety & Alarm | Abest Radios | American International Radio | Amplified Wireless Solutions | Bearcom | Bryant Integrated Technologies | Capitol Electronics | Chase Electronics | Communications International | Converge IoT | Cross Connections | Dailey and Wells Communications | EPCOM | Falcon Communications | Gateway Wireless | Horizon Technologies | Hyperion Security | Logic Wireless | Maestro Integrations | Metropolitan Communications | Midwest 2-Way Communications | Northeast Wireless | NVIS Communications | Powerful Signal LLC | ProTech Fire & Security LLC | RACOM | Williams Communications

PROFESSIONAL SERVICES

Example job titles include:

Attorney | Chief Executive Officer | Chief Strategy Officer | Chief Technology Architect | Chief Marketing Officer | Consultant | Director | Manager | Principal | VP | Legal Counsel

Example Companies include:

Booz Allen Hamilton | Bristol Advisory | Brooks Bawden Moore LLC | Burns & McDonnell | CFT Consulting | David Salmon & Associates | Ernst & Young | Fasken Martineau DuMoulin LLP | Google | HTA Consulting Group | Infosys | McKinsey & Company

Organization Types



GOVERNMENT (NON-PUBLIC SAFETY)

Example job titles include:

CEO | Chief Engineer | Chief Innovation & Technology Officer | Chief | Radio Operations & Support | Communications Systems Director | Engineer | Chief Operations Officer | Data Security Leader | Deputy Statewide Interoperability Coordinator | Director Campus Safety Systems | Director of Technology | Director | Network & Technology Operations | Director

Example Companies include:

Bureau of Land Management | Department of Defense | Department of Homeland Security | Department of Justice | Department of the Interior | Department of Veterans Affairs | U.S. Department of Immigration and Customs Enforcement - Office of the Chief Information Officer DHS – Science & Technology Directorate US Border Patrol | US Bureau of Reclamation | Federal Bureau of Investigation | US Environment Protection Agency NASA Jet Propulsion Laboratory | National Park Service | Naval Information Warfare Center Atlantic I North American IPv6 Task Force | State Universities | Johns Hopkins Applied Physics Laboratory | U.S. Marine Corp | U.S. Postal Inspection Service | Unmanned System Research Institute | County School Districts | Departments of Natural Resources

🕵 ENTERPRISE

Example job titles include:

CEO | CIO | CISO | CTO | CMO | COO | Customer Solution Architect | Director of Emergency Management | Director of Program Management | Enterprise Account Manager | Head of Global Security Technical Operations and Services | IoT Client Director | Program Director | Manager | Analyst | RF Engineer | Sales VP | Director | Manager | Senior RAN Engineer | VP Satellite Services | VP | Product Management & Partner Support | VP Enterprise Security

Example Companies include:

Bayer Corp. | Caesars Entertainment | Corning | Credit Agricole Corporate and Investment Bank | Foundation for Trusted Identity | IEG | Lockheed Martin | PBS North Carolina | Penn State University | SageNet | San Jose University | Stanford University | University of Nevada | UPS

Example job titles include:

CEO | CIO | CISO | CTO | CMO | COO | CRO | AVP | Director AV Infrastructure | Director Mobility Sales | Cybersecurity Manager | Director of Customer Service | Director of Engineering | Director of In-Building Solutions | Director of Network Solutions | Director | DAS & Small Cells | Head of Product | Global Emergency Services | Lead Project Manager | Principal | RF Solutions Engineer | Senior Director | Spectrum and Industry | Senior Cybersecurity Leader | Vice President | Emerging Technologies | VP Operations

Example Companies include:

AECOM | AT&T | Airwave Communications | AWS | BearCom | Corning Optical Solutions | Cox Communications | EchoStar Satellite Service | Emerson Electric | ESChat | HCI Systems Inc | Innov* Technologies | Intelsat | IP Access International | Kymeta | L3Harris Technologies | Inc. | Lynq Technologies | Mavenir | Motorola | Nokia | OneWeb Technologies | Public Safety Towers | Qualcomm | Samsung Electronics America | SkyBridge Services | Smart Building Solutions | TELUS | Texas Instruments | T-Mobile | USA. | Tricom Networks | TTS | Verizon Frontline | VoiceBrain | Wireless Internet Providers Association (WISPA)

Organization Types



TRANSPORTATION

Example job titles include:

COO | Director of Communications Systems | Director | Technology Engineering | General Director | IT Asset Manager | Managing RF Engineer | Mobility Product Owner | Network Engineer | Onboarding Specialist | Principal Solutions Architect | Radio & Communications Technologist | Senior Communications Engineer | Vice President | Mobile & PC Apps

Example Companies include:

Air New Zealand | BNSF Railway | Bristow Group | Chicago Transit Authority | Die Autobahn GmbH des Bundes | Herzog Technologies Inc. | National Department of Transportation | City/County Departments of Transportation | Port of Oakland | PHI Air Medical | MI Trans International | Midway Logistics | Union Pacific Railroad | Verra Mobility | Yellow Checker Cabs | Chicago

Example job titles include:

Business Systems Analyst | CEO | Communications Technician | Engineer | Supervisor | Deputy Systems Admin | Director | Technology Development | Director | Operations | Director Safety | Director | Dispatch & Gas Control | Engineer | Enterprise Architect | Fiber Optic Cabling Tech | Lead Communications Tech | OT Systems Engineer | Head of Technical Services | Power Manager | Radio Specialist | Senior Microwave & Field Engineer | Senior Director | Engineering | Operations | Telecommunications Technician | Engineer

Example Companies include:

Atlas Utility Solutions | Black Hills Energy | Burns & McDonnell | Clark County Water Reclamation District - Nevada | Centerpoint Energy | Central Arizona Project | Chevron USA inc. | Coachella Valley Water District | Delmarva Power | Dixie Power | East Kentucky Power | Exelon | Flathead Electric Co-op | FortisAlberta | Gannett Fleming, Transit & Rail Systems | Hoosier Energy REC Inc. | Los Angeles Department of Water and Power | Lincoln Electric System | Marine Spill Response Corporation | National Grid | Navajo Tribal Utility Authority | Nevada Energy | PSEG Long Island | Saudi Aramco | Shell | SECO Energy | Southern Linc | Southwest Gas Corporation | Salt River Project | Tri-County Electric Cooperative | The Energy Cooperative | The Falkirk Mining Company | Washington Gas Light Company | Williams-Northwest Pipeline | Yuma County Water Users' Association





CE

•

2J Antennas USA Corp **3M PELTOR** 4RF USA Inc. AASHTO ABB Inc ACG Systems Acronis ADRF Advanced Test Equpiment Corp Advanced Wireless Communications Agile Interoperable Solutions, LLC Airbus US Space & Defense Inc Airgain Alive Telecom Alliance Communications Aluma Tower Company Inc Ameresco Solar **American Power Systems** American Products **Amphenol Procom** Anritsu Company **APCO International**

•

Apollo Digital Paging Company Arkon Resources Inc **AST Americas Astronics Test Systems** ATDI Atec Wireless Avari Wireless **Aviat Networks BDA Systems Co BEE Electronics Inc Bell Structural Solutions** Bird **BK Technologies Bridgecom Systems** BTECH, Inc. **Bureau of Land Management** C Squared Systems Cable AmL **Cadex Electronics Inc** Catalyst Communications Technologies, Inc. **CB** Distributing **Ceragon Networks Inc**

Cobham Comba Telecom Inc. **Compliance Testing LLC Comprehensive Communications Services LLC** ComProd Inc **Connected Solutions Group LLC** Connectronics Convey911 **Crescend Technologies CRFS Inc CXD Science Cybersecurity & Infrastructure** Security Agency (CISA) Damm Cellular Systems Inc. Dantherm Cooling, Inc. **DAS Alert** Data Comm for Business, Inc. Davicom a Division of Comlab Inc. dbSpectra Denke Laboratories, Inc. **Deviser Instruments** Diga-Talk+ / A Beep, LLC

Communications

•••

DiscountCell **Doodle Labs Inc DPS Telecom** DragonForce / Drakonatas LLc **DuraComm Corporation** E/M Wave Inc **Ear Phone Connection EF Johnson Technology EML** Calibration **EMR** Corporation **Enterprise Wireless Alliance (EWA)** EPCOM Epiq Design Solutions, Inc. **ESChat ETA International Etherstack - NY** Eventide, Inc. EXACOM, Inc. Filtronic **Fiplex by Honeywell** FirstNet Built with AT&T Gamma Electronics Inc

GE MDS **GetWireless LLC** Global Technology Systems, Inc. **Groove Technology Solutions GPS Networking Inc. Graybar Electric Company Inc G-Way Solutions High Star Battery** Hupatec US Inc / HiBoost Hypha **IBM** Corporation iBoss Icom America **iNEMSOFT** Infinity Technology InSeeGo Intelsat InterTalk Systems ITEC Japan Radio Japan Radio Co Ltd JFW Industries, Inc.



JPS
JVC KENWOOD USA
Kenbotong Technology Co Ltd
KGPCo
Kirisun Communication Co Ltd
Klein Electronics
Kyocera International Inc
L3Harris
Leonardo
LiComm Co Ltd.
Light Brigade Inc
Lind Electronics Inc.
LocusUSA
Lyncole XIT Grounding
Lynknex Communications Co Ltd
Masters Telecom
Maven Wireless Inc
Maxon America, Inc.
MCM Technology, LLC
MeanWell USA
Micro Magic Co
Microwave Networks Incorporated

•

•

Mimomax Wireless Inc. Mindshare Mission Critical Energy Inc./ Ensol Systems **Mobile Mark Antenna Solutions** MorningStar Corporation Musco **NASPO Value Point** National 2Way, Inc. **Nemergent Solutions** Nemergent/Frequentis **Network Innovations** NexTek LLC NextNav **Omni-Response Omnitronics Inc. OnScene Technologies (Share911)** OnStar **Ooma Opek Technologies Optical Zonu** Orban Microwave, Inc. **Ormandy Software**

•

Panorama Antennas Inc. PCTEL, Inc. peiker International, Inc. **Pelsue Company** Penta Corporation **PEPRO LLC Plum Laboratories Inc** Polar Power Inc. **Power Products/ Newmar** Primus Electronics Corp. Project 25 Technology Interest Group (PTIG) **Pryme Radio Products** PSI **Pulse Electronics Pyramid Communications** Qualcomm Inc **RAD Data Communications** Radiarc Technology LLC Radiosoft, Inc RAVEON **RCN Technologies** Remac

Communications Rescue 42 **RF Morecom Corea RFI** Americas **Richcom Power Ritron Inc Rohde & Schwarz RugGear Americas GmbH** Sabre Industries, Inc. **SAF North America** Safe-Com Wireless Safer Buildings Coalition (BARTER) Safety One Training Salcom Samlex America, Inc. Select Spectrum Sensear Inc Sesame Solar Sierra Wireless a Semtech Company Silvus Technologies Sinclair technologies Siyata Mobile Inc Skymira

•••



Skywave Antennas Slatercom - WCD Softil Inc. SoftWright Somerset T&M Solutions **Stancil Corporation** STI-CO Industries, Inc. Stonehenge Properties Ltd dba Revcord Streamwide **Sunny Communications** Swissphone LLC SyTech Corporation **Tait Communications** Talley Inc. **Taoglas IOT Solutions Limited TC Communications INC** Telewave Inc Telex | Bosch Security and Safety Systems Tempest **Tempo Communications**

Tessco Technologies The Digital Decision / TDD The Will-Burt Company Thermo Bond Buildings, LLC Tilson **Times Microwave Systems** TIPRO **T-Mobile for Government** TowerIQ **TPL Systemes** Tracer Technology Systems, Inc. TrellisWare Technologies Inc **Trilogy Communication Inc** TWR Lighting, Inc. TX RX Systems, Inc **UNIMO Technology Co Ltd United International Conference & Exhibition Co Ltd** Valid8 Valmont Structures **Verizon Frontline**

VFP Inc VIAVI Solutions VoltAire Systems VoltAire Systems Wavecontrol inc West Mobile Mounts Inc Westell Technologies Western Towers Western Towers Whelen Engineering Company, Inc. Wilson Electronics Wilson Electronics Windy City Wire Winncom Technologies Corp Wireless Supply Xiamen Puxing Electronics Science & Technology Zetron

► IWCE 2023 Exhibiting Companies

Marketing Campaign



TOTAL AUDIENCE SIZE

700K+ 1.4M+ 140K+ 19K+

TOTAL ENGAGEMENTS

EMAIL AUDIENCE

SOCIAL FOLLOWERS

Partner Networks



Sponsorship Opportunities



Package	Thought Leadership	Presence	Access	Exposure
Headliner	Extensive, multiple touch thought leadership program. Keynote, conference, webinar, and interviews	Up to 2,000 sqft of exhibit space, private meeting room, charging kiosk	Staff and client access package	Headliner exposure package to include pre-show, onsite, and post-show branding and awareness. networking reception sponsorship
Diamond	Diamond thought leadership campaign to include keynote, conference session, and interview	Up to 600 sqft of prominent booth space. OR 20x20 with private meeting room	Staff and client access package	Diamond exposure package to include pre-show, onsite, and post-show branding and awareness. networking reception sponsorship
Platinum	Platinum level thought leadership campaign to include keynote panel discussion, conference session participation	Up to 400 sqft of prominent booth space. And private meeting room available over 4 days	Staff and client access package	Platinum exposure package to include pre-show, onsite, and post-show branding and awarenes
Gold	Gold level thought leadership package to include 30-min IWCE Conference track power session	200 sqft of select booth space	Staff and client access package	Gold exposure package to include pre-show, onsite, and post-show branding and awareness. Networking reception sponsor or news desk interview and featured product zone
Silver	Silver level thought leadership package to include a 60-min IWCE Conference track panel session inclusion	200 sqft of select booth space	Staff and client access package	Silver exposure package to include logo placement on website, event app. And onsite signage. Logo inclusion on select email promotion
Bronze	Bronze level thought leadership package to include a 60-min IWCE Conference track panel session inclusion	100 sqft of booth space	Staff and client access package	Bronze exposure package to include logo placement on event website, event app., and onsite signage

Headliner: IWCE's Headliner Sponsorship Package. Extensive, multiple touch thought leadership program that includes a keynote address, participation in conference sessions, News desk interview, show floor presentation. Private meeting room, charging kiosk, Networking reception, sponsored webinar, and extensive branding package complete the IWCE Headliner Sponsorship Package. Includes 2,000 sqft of exhibit space. Pre-Show, at the event, and post-event exposure.

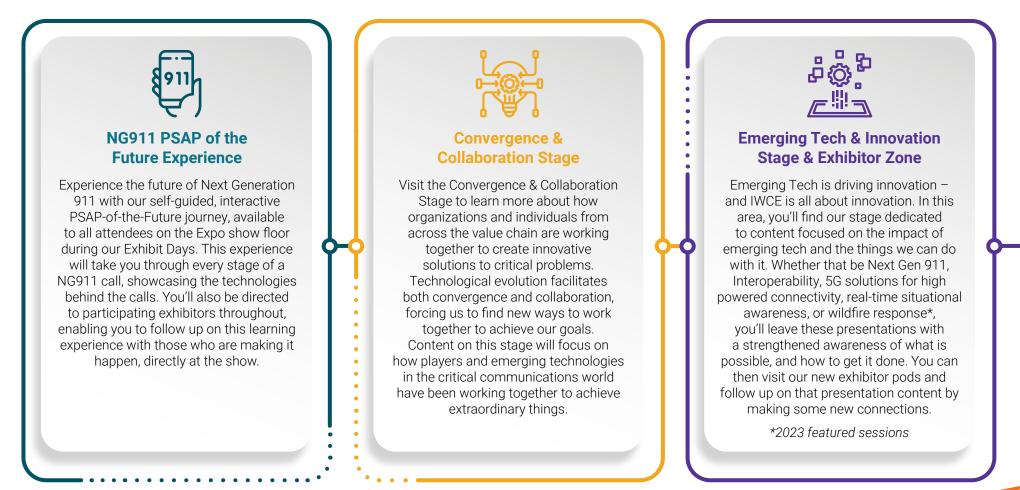
Diamond: The Diamond Sponsorship Package includes thought leadership, key networking and exposure items, and branding throughout before, during, and after the event. A main stage keynote address, and conference session participation, news desk, and Networking Reception sponsorship. Choose between a 20x30 booth or 20x20 and a private meeting room. Powerful branding and awareness package included.

Expo Content



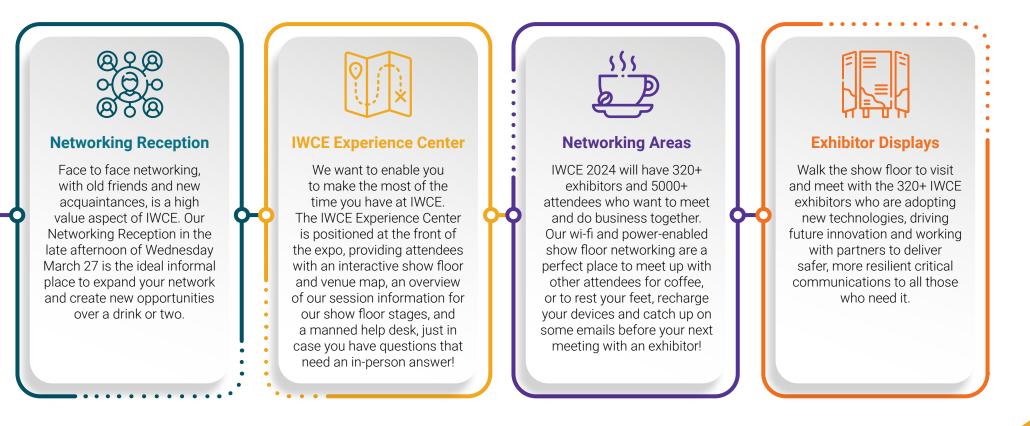
Immerse yourself in the technologies shaping the future of mission and business critical communications. All our pass types include access to the IWCE expo show floor, and all the content and networking features detailed below.

Join 5,000+ fellow decision makers and thought leaders who are instrumental in creating and innovating the future of critical communications, enabling a safer, more resilient world.



Expo Content





IWCE 2024 Floorplan

••





Venue

JOIN US IN THE SUNSHINE STATE!

Our venue for IWCE 2024 is the Orange County Convention Center, Orlando, Florida!

The conference and exhibition will be located in the West Building, in Halls D, E and F.

The venue address is:

THE RM NOW THE CASE NAME AND POST OF

Orange County Convention Center West Building – Halls DEF 9800 International Drive Orlando, FL 32819

EN COLUMN CO

AND DESCRIPTION OF



Travel and Hotel

Orange County Convention Center is conveniently located just 17 minutes in a taxi from Orlando International Airport (MCO).

Our Official Hotel Provider, Convention Housing Partners, can provide attendees with special IWCE negotiated rates, when booked through our <u>accommodation portal</u>.

Hotel Options include:

Hyatt Regency Orlando 9801 International Drive

Rosen Plaza Hotel 9700 International Drive

Hilton Orlando 6001 Destination Parkway

The Hyatt and Rosen are both conveniently located near the Convention Center, with pedestrian skybrides ensuring you can get to and from the venue under cover, and in good time! Shuttle service will be available to and from the Hilton.

BOOK EARLY TO AVOID DISAPPOINTMENT!

**Beware of Unauthorized Hotel Solicitations

Please note that Convention Housing Partners (CHP) is the only hotel provider associated with the event. While other hotel resellers ("pirate" housing companies) may contact you offering hotel accommodations for your trip, they are not endorsed by or affiliated with the show. Beware that entering into financial agreements with non-endorsed companies can have costly consequences. If you are contacted by a company other than CHP about booking rooms, please contact us immediately.



Testimonials – What Our Community Had To Say About IWCE 2023:



This show is really relevant to Zetron and our focus on public safety. It's really valuable to be in front of this concentration of our market all in one place and we have really enjoyed engaging with partners, customers and show attendees in general.

> Anne Fogarty, Events Program Manager, Zetron

We are extremely happy with the attendance and excited to be the exclusive Diamond sponsor of IWCE 2023 - which is a first for us and a first for the show. We are utilizing the opportunity to deploy two new assets and to bring back THOR.

Bryan Schromsky, Managing Partner, 5G Public Sector, Verizon

IWCE IS BACK! The crowds are back, they are engaged, and they are here to learn. We have seen excellent foot traffic and it's really fantastic to see IWCE back in full strength again. It's been a wonderful show and one we are going to continue to support.

Eric Toenjes, National Market Manager, Wireless Solutions, Graybar We have seen great participation at the show, lots of interest. IWCE 2023 has been much busier than in the last few years and we are really impressed with the amount of traffic that has flowed through. We have seen lots of interest in our new product launch, All-Band Portable radio. IWCE is a show we look forward to every year and consider it a must-attend event.

> **Cindy Kippley,** VP of Business Operations, **BK Technologies**

Such an exhilarating week full of great partners and amazing speakers. The energy was high..both on the Expo floor AND in the speaker sessions.

Jon Paul Beauchamp, Director of Business Development, Icom America

Leading from the front and continuing to build year of year brand awareness is why we do this!

Keith Redlin, Director, Head of Public Sector and Safety, Samsung



Urgent Communications, American City & County and Omdia

IWCE's Urgent Communications is the leading news source for the critical communication technology industry.

WEE'S URGENT COMMUNICATIONS

Urgent Communications delivers real-world practical information needed by dealers, private and wireless

systems operators and large volume commercial, industrial and public safety communications end-users.

We offer timely news and insights about communications technology via our website and our newsletters.

VISIT SITE

American City & County is the go-to trusted resource for city, county and state officials who develop and implement government policy, programs and projects.

CITY COUNTY

We provide relevant, informative and educational content across a broad scope of local and state government news that helps these government leaders make informed decisions. AC&C delivers editorial insights, trend commentary, project profiles, best practices and exclusive analysis that helps our audience provide the best possible experience for their communities.

VISIT SITE

Omdia unifies and harnesses the depth and breadth of expertise from Informa Tech's legacy research brands: Ovum, IHS Markit Technology, Tractica and Heavy Reading. We bring you unparalleled, world-class research and consultancy to navigate the now and create the future.

Omdia serves many markets, with IWCE's team closely aligned with the Physical Security, Public Safety & Critical Communication team. As an established market leader, we help you navigate this space through powerful market, technology and supply chain research, and consultancy.

VISIT SITE

The Omdia Crit Comms Circle podcast brings you market insight direct from Omdia analysts, exploring all facets of the critical communications industry.

Whether its exploring the intricacies of control room design and digital transformation with industry

leaders, discussing key highlights and lessons from major events, or delving into the technicalities of the industry's transformation from narrowband to broadband, the Crit Comms Circle podcast offers listeners a comprehensive view of the evolving landscape of critical communications. Whether you're a seasoned professional in the field or a newcomer looking to learn, the Crit Comms Circle is your go-to source for all things related to critical communications.

VISIT SITE



νιςΜΟ

Crit

Comms

Circle

IWCE 365



IWCE may be just once a year, but we connect with our audience 365-days a year, through our program of webinars and digital symposiums, and our sister brands, Urgent Communications, American City & County and Omdia.

What's next? An IWCE, Urgent Communications and American City & County Digital Symposium, taking place online on October 24-26, 2023.



3 Days | 3 Stages | 2 Focus Areas | Many Perspectives & Solutions

Introducing a new digital event showcasing the critical communications technologies and role of local governments during the three crucial stages of Disaster Management: **Planning, Response and Recovery.**

Each day will spotlight 3 conversations focused on:

- Cutting edge critical communications technology addressing disaster management
- State and local government discussing best practices for managing a disaster
- Q&A with all panel experts answering questions from the engaged audience

LEARN HOW YOU CAN PARTICIPATE



Contact Us

We love hearing from you – so if you have a question or some feedback for us, please do get in touch!





Director of Events, Government Portfolio erin.lemoine@informa.com



Donny Jackson Editor, Urgent Communications Donald.jackson@informa.com



Caroline Hicks Senior Director, Government Portfolio caroline.hicks@informa.com

Operations

Sales (



Tad Munroe Director of Sales. Government Portfolio 470-462-7089 tad.munroe@informa.com



Kellie Sellers Account Manager, **IWCE & Urgent Communications** 470-586-1110 kellie.sellers@informa.com



Management

Keith Gregory Account Manager, **IWCE & Urgent Communications** keith.gregory@informa.com



Courtney Bush Customer Success IWCECustomerSuccess@informa.com

IWCE

Connecting Critical Communications





Christina Cozzi Head of Marketing, IWCE christina.cozzi@informa.com



Mark Thomson Director, Marketing, Government & Manufacturing mark.thomson@informa.com



Jackie Park Senior Marketing Associate -Content, Government & Manufacturing jackie.park@informa.com



Marianna Marchenko Associate Marketing Manager, Government & Manufacturing marianna.marchenko@informa.com



Content Team

õ

Event

Team

Sales -

IWCE 2024

Conference: March 25-28 Exhibits: March 27-28 Orange County Convention Center Orlando, FL

I DE LO DE L

 \bullet

SEE YOU IN ORLANDO!

FOLLOW THE CONVERSATION #IWCE24